

## Message Text

UNCLASSIFIED

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15

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 091428

R 140745Z MAR 74

FM AMEMBASSY WARSAW

TO USDOC WASHDC

INFO SECSTATE WASHDC 8092

AMEMBASSY VIENNA

AMEMBASSY BUDAPEST

AMEMBASSY PRAGUE

AMEMBASSY MOSCOW

AMEMBASSY BELGRADE

AMCONSUL BELGRADE

UNCLAS WARSAW 1396

E.O. 11652: N/A

TAGS: BEXP, PL

SUBJECT: EXPORT CONTROLS: BIOMEDICAL EQUIPMENT AND

AVIATION EQUIPMENT TRADE MISSIONS

REF: USDOC 3383 (NOTAL)

EXCON FOR COMMERCE

VIENNA FOR EWTC

1. COMPUTERIZED MEDICAL INFORMATION SYSTEMS OFFERED BY BIOMEDICAL EQUIPMENT TRADE MISSION MEMBER SEARLE MEDIDATA HAVE AROUSED CONSIDERABLE INTEREST HERE. HOWEVER, SOME POTENTIAL CUSTOMERS REPORT THEY HAVE HAD UNHAPPY EXPERIENCE OF PURCHASING COMPUTER EQUIPMENT ONLY TO FIND DELIVERY LONG-DELAYED BY EXPORT LICENSE PROCESSING. SUGGEST, IF OEC ADVISORY OPINION HAS NOT ALREADY BEEN OBTAINED, THAT SEARLE REPRESENTATIVES CONSULT WITH OEC REGARDING POSSIBLE EXPORT LICENSING PROBLEMS FOR THEIR EQUIPMENT.

2. IN REVIEWING LIST OF FIRMS AND PRODUCTS FOR AVIATION EQUIPMENT SPECIALIZED TRADE MISSION (REFTEL), EMBASSY UNCLASSIFIED

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NOTES THAT AT LEAST TWO PARTICIPANTS MANUFACTURE EQUIPMENT

WHICH WOULD SEEM TO REQUIRE EXPORT LICENSES, I.E., HOWELL  
INSTRUMENTS (JET-ENGINE TEST EQUIPMENT); LOCKHEED  
ELECTRONICS COMPANY (AIR-TRAFFIC CONTROL EQUIPMENT).  
PLEASE ADVISE WHETHER PRODUCTS TO BE OFFERED POLISH  
MARKET BY THESE FIRMS ARE IN FACT SUBJECT TO EXPORT  
CONTROLS, AND, IF SO, WHETHER ADVISORY OPINION HAS BEEN  
SOUGHT FROM OEC.  
DAVIES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974WARSAW01396  
**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Image Path:**  
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**Locator:** TEXT ON-LINE  
**Office:** ACTION EUR  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** USDOC 3383 (NOTAL)  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXPORT CONTROLS: BIOMEDICAL EQUIPMENT AND AVIATION EQUIPMENT TRADE MISSIONS  
**TAGS:** BEXP, PL  
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**Type:** TE  
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